



BOUTIQUE



VILLA



GUESTHOUSE



KITESURFING



Hakuna Matata Hotels & Experiences
Partner Program 2025

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About

The Hakuna Matata portfolio currently consists of three hotels and a kitesurfing school. Based in the heart of popular Paje, Zanzibar, the group has been operating since 2019.

We offer partner program pricing on the Hakuna Matata Boutique and Villa properties. All guests staying with us can take advantage of special discounts at our kitesurfing school.

The HK Boutique is a premium hotel offering worry-free luxury at the best rates in Paje. The HK Villa is a modern, spacious villa offering the best in relaxing, worry-free vibes. Guests see both hotels as a great option for:

- ✓ Affordable Luxury
- ✓ Ideal Location
- ✓ Relaxed Comfort & Vibe





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Hakuna Matata Boutique
Partner Program 2025

Terrace Room

The ground level terrace rooms with ensuite are designed with a relaxed luxury that seamlessly combines the outdoors with an indoor comfort. With a spacious modern design and clean aesthetic, the terrace room has everything you guests need for an enjoyable, relaxing stay.

Room amenities include:

- Private sun-terrace
- Full airconditioning
- Naturally sourced toiletries
- Pool View
- Mosquito net & Fan
- Free wifi
- 15-25m² with ensuite bathroom
- Safe box
- Table and Chair
- Closet



Balcony Room

Our elevated balcony rooms with ensuite are designed with panoramic luxury that seamlessly connects beautiful views with an indoor comfort. Each room has a spacious modern design and clean aesthetic, the balcony room has everything your guests need for an enjoyable, relaxing stay.



Room amenities include:

- Sitting Area
- Full airconditioning
- Naturally sourced toiletries
- Pool View
- Mosquito net & Fan
- Free wifi
- 15-25m² with ensuite bathroom
- Safe box
- Table and Chair
- Closet



Pricing

#	Boutique Room details	Low season (3p**)	Mid season (3p**)	High season (3p**)	Peak season (3p**)
4 Rooms	KINGROOM (3P) WITH TERRACE OR BALCONY Large kingbed, ensuite bathroom	\$40 / **\$50	\$55 / **\$70	\$75 / **\$90	\$92 / **\$110
7 Rooms	QUEENROOM (1-2P) WITH TERRACE OR BALCONY Two single beds that can be joined to one big double bed, ensuite bathroom	\$38	\$50	\$69	\$88
1 Room	DOUBLE/TWINROOM (1-2-3P) WITH BALCONY Large queenbed and extra single bed, ensuite bathroom	\$38 / **\$50	\$50 / **\$65	\$70 / **\$88	\$90 / **\$110
1 Room	TRIPLE ROOM(1-2-3P) WITH TERRACE One queensizebed and one big single bed, ensuite bathroom	\$43 / **\$55	\$57 / **\$72	\$75 / **\$92	\$95 / **\$115
1 Room	TRIPLE ROOM(1-2-3P) WITH BALCONY One kingsize bed and one big single bed, ensuite bathroom	\$45 / **\$60	\$60 / **\$75	\$77 / **\$92	\$88 / **\$120

Half board \$15 (3 course dinner including water)

* Extra tax \$2 pp/day

** Childrate 3p

3-12 years discounts: \$10 (low/mid) \$15 (high/peak)

0-2 years is for free

Low season:

April + May

Mid season:

(21 Feb - 31 March) + (June)
+ (1 Sept - 20 Dec)

High season:

(July + Aug) + (11 Jan - 20 Feb)

Peak season:

(21 Dec - 10 Jan)



Hakuna Matata Boutique

+255 774 401774 / hakunamatatapaje@gmail.com / Paje Beach Road, Zanzibar, TZ

Amenities



Swimming Pool



Restaurant



Buffet Breakfast



Free WiFi



Non-smoking rooms



Outdoor lounge



Bar



Welcome reception



Protective Windows



Night security



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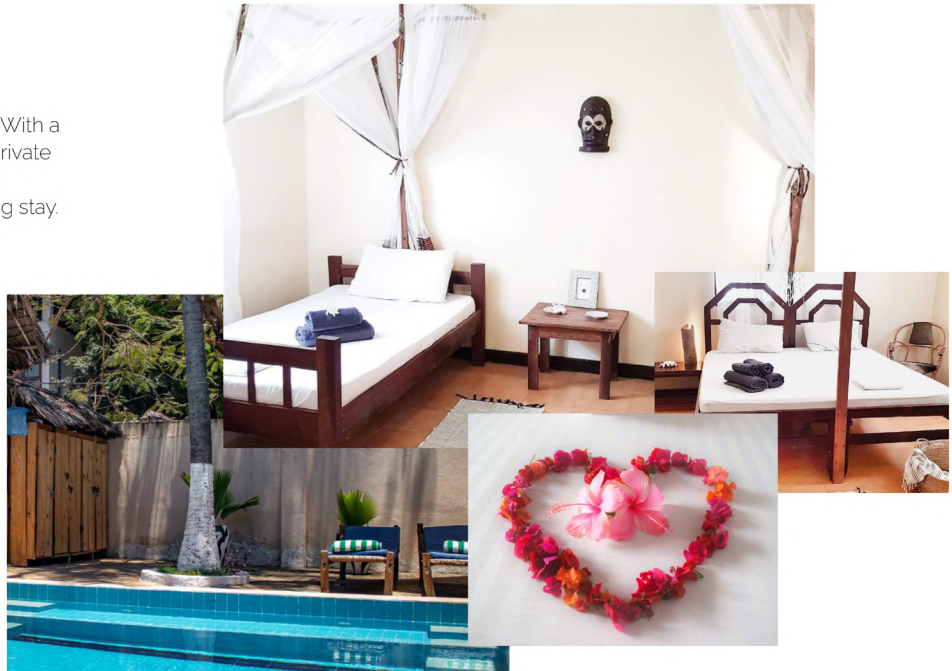
Hakuna Matata Villa
Partner Program 2025

Private Room

Our minimal inspired private rooms with ensuite are designed with comfort and pure enjoyment in mind. With a spacious modern design and clean aesthetic, each private room is a mix of worry-free, feel-good vibes. Offering everything your guests need for an enjoyable, relaxing stay.

Room amenities include:

- Private lounge area
- Full airconditioning
- Naturally sourced toiletries
- Theft-prevention windows
- Mosquito net & Fan
- Free wifi
- 15-25m² with ensuite bathroom
- Safe box



Shared Dorm Room

Our shared dorm room with separate bathroom is our most affordable Villa accommodation option. With two single bunk beds, the dorm room is suitable for groups or anyone looking for a more budget friendly stay. There is private storage for each dorm guest included in the room to lock up their valuables, as well as wardrobe space.

Room amenities include:

- Private lounge area
- Full airconditioning
- Naturally sourced toiletries
- Theft-prevention windows
- Mosquito net & Fan
- Free wifi
- 25m² shared space
- Safe box



Pricing

#	Villa Room details	Low season (3p**)	Mid season (3p**)	High season (3p**)	Peak season (3p **)
2 Rooms	KINGROOM (1-2P) Large kingbed, ensuite bathroom	\$42	\$55	\$65	\$92
3 Rooms	DOUBLE ROOM (1-2P) Two single beds that can be joined to one big double bed, ensuite bathroom	\$38	\$50	\$60	\$88
1 Room	TRIPLE ROOM (1-2-3P) Three single beds (two can be joint to one big double beds), ensuite bathroom	\$38 / **\$50	\$50 / **\$65	\$60 / **\$67	\$88 / **\$107
4	BED IN DORMATORY Two bunkbeds, closet with lock, bathroom oppossite hallway	\$15	\$18	\$24	\$39

Low season:
April + May

Mid season:
(21 Feb - 31 March) + (June)
+ (1 Sept - 20 Dec)

High season:
(July + Aug) + (11 Jan - 20 Feb)

Peak season:
(21 Dec - 10 Jan)

Half board \$15 (3 course dinner including water)

* Extra tax \$2 pp/day

** Childrate 3p

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Amenities



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Restaurant



Buffet Breakfast



Free WiFi



Non-smoking rooms



Outdoor lounge



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